



## Zoran Mitic

### Director

SEECAP Consulting

<http://www.seecap.com>

### Bilateral Meetings

- Forum with Sweden 11:30 - 15:30
- Forum with Denmark 11:30 - 15:30
- Forum with Finland 11:30 - 15:30

### Description

We are a financial advisory since 2001 that operates from Belgrade covering Serbia, Montenegro, Macedonia and Bosnia-Herzegovina. We provide cross-border services to a variety of international and local clients in corporate finance, M&A, real estate finance, project and infrastructure finance and hotel and tourism finance. We are currently involved in and advise on several projects in a variety of commercial sectors such as real estate, hotels, food and agriculture and similar.

We act on either buy or sell side of the transactions, for the investors or investees. We offer customised and focused advice to a variety of international cliental interested in establishing a presence in our countries of operation and to local companies seeking innovative capital raising solutions such as strategic or private equity investments, mezzanine, loans and other forms of financing. We work with a network of other consulting experts (lawyers, accountants, tax advisors, valuers, technical consultants etc.) thus being able to offer "one stop shop" to our clients to meet and deliver all their demands and needs.

We can identify potential targets, strategic partners, sellers and financial institutions. We also have excellent contacts and relationship with local and governmental institutions and influential decision makers in such institutions.

We are an independent firm committed to provide high quality professional service, customized solutions and in-depth market knowledge. We adhere to high ethical and professional standards applicable to investment banking.

### Organization Type

, Company

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Email

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Country

Serbia

City

Belgrade, Nemanjina 4 [Google map](#)

Areas of Activities

**Construction**

**Agriculture**

**Food Industry**

**Trade**

**Tourism**

**ICT**

**Banking**

Offer

**Real estate**

Real estate finance,  
RE assets acquisition and sale,  
Hotel sale and purchase,  
Hotel and tourism finance

Keywords: real estate investment hotel and tourism investment real estate finance

Cooperation Offered

1. Investment/Financing

Cooperation Requested

1. Investment/Financing

Offer

## **Project finance**

Project finance,  
Infrastructure finance,  
PPP

Keywords: project finance infrastructure finance PPP

Cooperation Offered

1. Investment/Financing

Cooperation Requested

1. Investment/Financing

Offer

## **Financial modelling and valuation**

Financial modelling and valuation-for corporate finance, M&A, real estate investments and PPP

Keywords: financial modelling valuation of companies and assets valuation for M&A

Cooperation Offered

1. Investment/Financing

Cooperation Requested

1. Investment/Financing

Offer

## **Mergers & Acquisitions (M&A)**

M&A as a “one stop shop” ,

Acquisition finance,

Post-acquisition integration, restructuring, refinancing and other services

Keywords: acquisition sale of a company acquisition finance restructuring

Cooperation Offered

1. Investment/Financing

Cooperation Requested

1. Investment/Financing

Offer

## **Corporate services**

Corporate finance,  
FDI and market entry support,  
Privatisation,  
Restructuring

Keywords: investment valuation finance project finance equity capital

### **Cooperation Offered**

1. Investment/Financing

### **Cooperation Requested**

1. Investment/Financing